

**د فروب اور مرمر در ورو مرمر از وعرم** در ور مرمر از مرمو در مرمر مرمون

### Request for Expression of Interest (REOI): Laamu Fonadhoo Port and Bunkering Project

#### Ref: (IUL)101-IM/PRIV/2025/1

Date: 8<sup>th</sup> July 2025

The Government of Maldives invites qualified and reputable investors to participate in a consultative dialogue regarding the Laamu Port and Bunkering Project — a strategic initiative of the Government of Maldives located in Laamu Atoll, adjacent to the One-and-a-Half Degree Channel, a major maritime route in the central Indian Ocean.

This initiative aims to capitalize on regional maritime traffic by exploring the development of a multi-purpose port and associated bunkering and maritime services infrastructure.

## **Objective of the REOI:**

This REOI is intended solely for consultation purposes and does not constitute a solicitation for bids or proposals. The primary objectives are to:

- Gauge private sector interest in the project concept
- Receive feedback on commercial feasibility and potential revenue models
- Consult on suitable business structures (e.g., PPP, BOT, concession models)
- Invite suggestions on complementary developments that strengthen the core maritime function (e.g., logistics hubs, vessel repair facilities, yacht support services)

#### **Preliminary Project Components:**

The project concept currently envisions the following key components:

- Deepwater Port to serve cargo, tanker, and service vessels
- Bunkering Services and fuel supply for transiting vessels
- Fuel Storage Infrastructure, including onshore and/or floating tanks
- Marine Support Infrastructure
- Service Quay and Breakwaters for all-weather port operations
- Reclaimed Operational Land for logistics, utilities, and service facilities

#### Next Steps:

Interested parties are requested to submit an Expression of Interest. The Government will reach out to parties expressing interest for consultation sessions, during which investors can:

- Present their preliminary insights
- o Discuss possible scope adjustments
- Suggest alternative or complementary development options
- Feedback from consultations will be supplemented by independent advisory assessments commissioned by the Government to evaluate potential business models, financial viability, and structuring options.
- Subject to outcomes of the consultative process and advisory findings, a formal solicitation process
  may be launched to solicit investors/partners for the project.

# Submission Requirements:

The EOI submitted shall consist of the following:

- a. Name, address, telephone number, email address of the applicant
- b. Details of the individual firm, company, or consortium, including company profile, expertise and resource capacity.
- c. Contact person with designation
- d. Brief background and profiles of previous similar projects undertaken.
- e. Applicant may submit the following details:
  - Potential scope the applicant proposes for the project.
  - Commercial and economic activities that may be explored at the location.
  - Any concerns or issues the applicant foresee regarding the project.
  - Any suggestions relating to structuring of the project.

#### **Submission Instructions**

- Deadline for Submission of EOI: 7<sup>th</sup> August 2025
- Mode of Submission: Electronic (PDF format)
- Email: proposals@trade.gov.mv

For further information or clarifications, please contact: Ministry of Economic Development and Trade Email: <u>proposals@trade.gov.mv</u> Telephone: 3333183

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8<sup>th</sup> July 2025